

# Maxime Gaillard

Master in Management student at IESEG School of Management, motivated and rigorous.

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Experience	<b>Internship – Procurement &amp; Services, BPCE</b> <span style="float: right;">Paris area, 2026</span>
	<i>Banking group</i>
	<ul style="list-style-type: none"><li>Automated recurring tasks with Excel macros.</li><li>Records management: sorting, archiving and transfers between departments.</li></ul>
	<b>Co-founder, CG Relais</b> <span style="float: right;">2025 → present</span>
	<i>AI consulting for SMEs</i>
	<ul style="list-style-type: none"><li>Process audits and task automation (quotes, follow-ups, emails) for transport SMEs.</li><li>Sales, client relations and management of technical delivery.</li></ul>
	<b>Content creator, LinkedIn</b> <span style="float: right;">2025 → present</span>
<i>Finance, consulting &amp; tech audience</i>	
<ul style="list-style-type: none"><li>Built an audience of 4,000+ followers.</li><li>Affiliate collaborations with SaaS brands (sponsored posts).</li></ul>	
<b>Sales assistant, Manon Marée</b> <span style="float: right;">Palaiseau, 2023 - 2025</span>	
<i>Fishmonger</i>	
<ul style="list-style-type: none"><li>Client relations and sales advice.</li></ul>	
<b>Quality officer, E.Leclerc</b> <span style="float: right;">Belfort, 2023</span>	
<i>Supermarket</i>	
<ul style="list-style-type: none"><li>In-store quality control and results analysis.</li></ul>	
<b>Discovery internship, Stellantis</b> <span style="float: right;">Paris area, 2023</span>	
<i>Automotive industry</i>	
<ul style="list-style-type: none"><li>Immersion in Service Design (DS project) and management control, R&amp;D Europe.</li></ul>	
<b>Server - Cashier, Petite Bretagne</b> <span style="float: right;">New York, 2022</span>	
<i>French bakery</i>	
<ul style="list-style-type: none"><li>Client relations and sales in English.</li><li>Purchasing and stock management.</li></ul>	

Education	<b>IESEG School of Management</b> <span style="float: right;">Lille, 2025 - 2030</span>
	<i>Master in Management (Grande École Programme)</i>
	<ul style="list-style-type: none"><li>Five-year programme: management, finance, economics, law and statistics.</li></ul>
	<b>Lycée International Paris Saclay</b> <span style="float: right;">Palaiseau, 2022 - 2025</span>
	<ul style="list-style-type: none"><li>French Baccalaureate with honours, European section (English).</li></ul>

Projects	<b>GeoSnap - Mobile app</b> <span style="float: right;">2026</span>
	<ul style="list-style-type: none"><li>Location-based photo-sharing app, designed, coded and released in beta (React Native, Expo, Supabase).</li></ul>
	<b>Solidarithon - Humanitarian project</b> <span style="float: right;">IESEG, 2026</span>
	<ul style="list-style-type: none"><li>Budget manager: built a €36,000 budget, cost justification and co-financing plans.</li></ul>
	<b>Brick By Brick - Serious game</b> <span style="float: right;">IESEG, 2026</span>
	<ul style="list-style-type: none"><li>Designed a board game introducing high-school students to entrepreneurship (rules, Pecha Kucha, video scripts).</li></ul>

Skills	<b>Tools</b>	<b>Languages</b>	<b>Certifications</b>
	<ul style="list-style-type: none"><li>Microsoft Office (Word, Excel, PowerPoint)</li><li>AI automation (Make, prompting)</li><li>React Native / Supabase</li><li>Bloomberg Terminal</li><li>Canva, SketchUp</li></ul>	<ul style="list-style-type: none"><li>French: native</li><li>English: B2-C1 (IELTS 6.5 / TOEFL 92)</li><li>German: B1-B2</li></ul>	<ul style="list-style-type: none"><li>Bloomberg Market Concepts</li><li>Analytics Certification (Google)</li><li>Cybercrime (UNODC)</li><li>Driving licence (B)</li></ul>